Iegor Shelestov

DATA OPERATIONS | TECHNICAL LEADERSHIP | CLIENT DELIVERY

iegorshelestov@gmail.com | linkedin.com/in/iegor-shelestov

Data Operations Lead combining financial-data delivery with Python/Azure engineering. Builds AI agent workflows with validation and human approval, owns client relationships, and leads technical reviews and colleague training.

EXPERIENCE

Asora | Data Operations Lead

Mar 2025 - Present

Family-office SaaS | Financial-data delivery and technical leadership

- **Client retention & growth.** Retained a major data-services client at risk of churn by rebuilding its Python delivery and reconciliation workflow and clearing the backlog. Own onboarding, client communication and incident resolution as account coverage roughly tripled over one year.
- **AI agent orchestration.** Built multi-agent workflows to generate, test and reconcile provider mappings and Python preprocessing changes. Validation failures feed back into corrective updates and rechecks. Made mapping deployments and reviews around 10 times faster while retaining final Git review and release approval.
- **AI operations & handover.** Automated provider follow-up on missing files with an agent, and codified client reconciliation and delivery procedures as reusable agent skills for colleagues.
- **Automated delivery.** Built ingestion, validation and release workflows running every 15 minutes and handling around 3,000 files daily, with volumes continuing to grow, replacing an estimated 3-4 staff hours of routine manual handling per day.
- **Controlled releases.** Specified database/API changes and validated developers' implementation of per-client release controls, allowing clean data to proceed while another client's validation or reconciliation exceptions remain held.
- **Coverage & quality.** Selected and negotiated with an additional bond-data provider, then built a daily API feed enriching around 10,000 bonds. Broader coverage and yield-to-maturity/duration data supported client acquisition; added valuation reconciliation and pricing-anomaly checks.
- **Technical leadership.** Replaced legacy C# mappings with JSON, introduced shared Git version control and Blob synchronisation, and trained graduates and a trainee.

Citco | Data Operations Analyst

Sep 2023 - Mar 2025

Financial-data operations | Provider coordination, mappings and technical training

- **Provider coordination.** Coordinated earlier deliveries with major banks and brokers. Moved broker-statement collection from manual downloads to SFTP feeds, arranging provider setup and internal handovers.
- **Data controls & reporting.** Configured data feeds and implemented mapping updates for reconciliation, accrual and collateral-cash teams, and supported reporting on collateral balances.
- **Local LLM pilot.** Evaluated a local LLM for SQL schema exploration, data-quality reporting and before/after mapping comparisons; shared findings with colleagues.
- **Technical training.** Trained colleagues in regex-based file selection and an internal PDF-extraction tool, including field mapping and extraction rules.

EARLIER EXPERIENCE

Special Orthodontic Practice | Lab Technician

Dec 2022 - Aug 2023

- **Workflow automation.** Built a Python script to automate shipping-label printing while working on clear-aligner design and manufacturing.

Agroteko | Business Developer

Sep 2021 - Oct 2022

Family-owned agribusiness | Operational continuity, suppliers and reporting

- **Operational continuity.** Temporarily covered the owner's day-to-day responsibilities, coordinating work across 30 staff and resolving issues to maintain business continuity.
- **Supplier selection.** Sourced an alternative grain-haulage provider with rates approximately 20% below the incumbent.
- **Management reporting.** Digitised handwritten records in Excel and introduced Excel/Tableau reporting on silo movements, grain quality, transport and harvest yield by field.
- **Cloud migration.** Migrated accounting and reporting from on-site Windows Server to hosted infrastructure, managing provider selection, VPN access, licensing and team transition during power disruptions.

Oriflame | Financial Analyst / Finance Intern

Jun 2019 - Aug 2021

Commercial finance | Reporting automation and forecast analysis

- **Finance automation.** Automated reporting and forecast preparation using Excel/VBA, command-line scripts and Google Maps API travel-distance calculations for annual carbon reporting, saving an estimated month of manual work annually.
- **P&L forecasting.** Consolidated management estimates for P&L forecasts, calculated financial impacts and reviewed assumptions and cost opportunities with senior finance colleagues.

SELECTED PERSONAL PROJECTS

1% Better. Solo developer of a local-first iOS/Android reflection app, shipped with React/TypeScript, Capacitor and optional Firebase sync. App Store | Google Play.

Next Step & Personal Finance. Built private Python/SQLite workspaces for job discovery and AI fit reviews, and for banking-data imports, budgeting and reconciliation. The original job-search project helped secure the Asora role.

CAPABILITIES & TOOLS

Delivery & leadership: Client and provider relationships; requirements and acceptance; incident resolution; technical mentoring; code and release review.

AI, data & cloud: Agent workflows, Azure Foundry, Python, SQL (Oracle, Azure SQL, SQLite), Azure Functions, Blob Storage, App Insights, Git, APIs and SFTP.

Reporting & finance: Data validation and reconciliation, reference data and pricing controls, Excel/VBA, Tableau, Qlik Sense, Xceptor and P&L forecasting.

EDUCATION

B.A. International Economics | Taras Shevchenko National University of Kyiv
Sep 2015 - Jun 2019